

TENDER No.:	TIA 002/2018
DESCRIPTION:	APPOINTMENT OF A SERVICE PROVIDER TO DEVELOP A BUSINESS CASE FOR THE SETUP OF AN INCUBATOR DESK IN SILICON VALLEY AND SUBJECT TO APPROVAL OF THE BUSNIESS CASE, THE SUBSEQUENT IMPLEMENTATION THEREOF.
MANDATORY BRIEFING SESSION:	N/A
CLOSING TIME AND DATE	26 March 2018 at 11:00  No late tenders will be accepted
DELIVERY DETAILS:	1 X original and 4 copies of proposals must be handed in at reception, TIA House, 83 Lois Avenue, Menlyn, Pretoria in a sealed envelope, clearly stating the reference number, name of the proposal and company name submitting the proposal. Failure to comply might render the tender to be rejected on the basis of being incomplete. Price Proposal must be in a sealed separate envelope clearly stating the reference number, name of the proposal and company name submitting the proposal.
REQUIRED TENDER VALIDITY:	120 days
CONTACT PERSON:	Mandisa Pitso (mandisa.pitso@tia.org.za)
DURATION OF CONTRACT	For a period not exceeding two (2) months, based on performance and requirements



### 1. BACKGROUND

The Technology Innovation Agency (TIA) is a Schedule 3A public entity in terms of the Public Finance Management Act 1 of 1999, as amended. Its mandate in terms of the TIA Act, 2008 is amongst other things, to provide financial and non-financial support to enhance the country's capacity to translate research and development outputs into commercially viable products and services that can stimulate the economy and improve the lives of people. (For more information please visit TIA website on <a href="https://www.tia.org.za">www.tia.org.za</a>).

### 2. PURPOSE

TIA would like to appoint a consultant to aid in the development of a business plan including a detailed implementation plan and funding model for the setup of a Silicon Valley (SV) incubator desk. TIA intends pioneering the first South African incubator desk in Silicon Valley, to showcase the rise of South African innovation ecosystem of incubators, accelerators, universities, corporate strategic investment, venture capital along government incentives across the world. <sup>1</sup>

The spread of technology innovation development is being fuelled by growing ecosystems as technology innovation has permeated all industries. Technology continues to enable unprecedented rise in creativity, across the world to solve business problems and develop new markets in ways never thought possible. At the same time, the success of Silicon Valley's entrepreneurial culture continues to incentivise countries, all over the world to become leading technology innovation hubs.

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<sup>&</sup>lt;sup>1</sup> Silicon Valley, in the southern San Francisco Bay Area of California, is home to many start-up and global technology companies. Apple, Facebook and Google are among the most prominent. It's also the site of technology-focused institutions centered around Palo Alto's Stanford University. The Computer History Museum and NASA's Ames Research Center are in Mountain View. The Tech Museum of Innovation is in San Jose.



### 3. SCOPE

### The appointment of the consultant will deliver the following:

- a) Develop a detailed business case for the setup of a SV incubator desk.
- b) The business case shall include the business plan, the financial model, the implementation plan and a sustainability strategy.
- c) The final plan must be issued within two months from date of appointment of the selected service provider.

### 4. EXPERIENCE

The person assigned to this task must have at least 5 (five) years of experience in the areas of setting up an international incubator desk and must demonstrate in-depth expertise in supporting international technology start-ups and capacity to deliver on the required assignment.

### 5. MANDATORY REQUIREMENTS

- Detailed profile of the Company
- Pricing envelope
- Registration on CSD with a tax compliant status
- Completion of attached Standard Bidding Document
- Four copies

### 6. GENERAL TERMS AND CONDITIONS

- The bidder must maintain confidentiality regarding all matters relating to the assignment. Furthermore, he/she must not abuse his/her status and set aside any potential conflict of interest. TIA reserves the right to ask the firm to recuse itself from the matter, if it is the view that his continued involvement is no longer appropriate.
- The bidder is responsible for all costs incurred in the preparation and submission of the proposal.
- A copy/s of any affiliations, memberships and/or accreditations that support your submission must be included in the proposal.



- Kindly note that TIA is entitled to:
- Amend any bid conditions, validity period, specifications, or extend the closing date and/or time of the bid before the closing date. All interested parties will be advised through the Government Tender Bulletin of such amendments in good time;
- Verify any information contained in a proposal;
- Not to appoint any bidder;
- Vary, alter, and/or amend the terms of this RFP, at any time prior to the finalisation of its adjudication hereof;
- An omission to disclose material information, a factual inaccuracy, and/or a misrepresentation of fact may result in the disqualification of a proposal, or cancellation of any subsequent contract.
- TIA reserves the right not to accept the lowest proposal or any proposal in part or as a whole. TIA normally awards the contract to the Bidder who proves to be fully capable of handling the contract and whose Proposal is technically acceptable and/or financially advantageous to TIA. Appointment as a successful contractor shall be subject to the parties agreeing to mutually acceptable contractual terms and conditions. In the event of the parties failing to reach such agreement within 30 days from the appointment date, TIA shall be entitled to appoint the contractor who was rated second, and so on.
- TIA also reserves the right to award this RFP as a whole or in part without furnishing reasons.
- TIA also reserves the right to cancel or withdraw from this RFP as a whole or in part without furnishing reasons and without attracting any liability.
- The Bidder hereby offers to render all of the services described in the attached documents (if any) to TIA on the terms and conditions and in accordance with the specifications stipulated in this RFP documents (and which shall be taken as part of, and incorporated into, this proposal at the prices inserted therein).
- This proposal and its acceptance shall be subject to the terms and conditions contained in this RFP document.
- The bidder shall prepare for a possible presentation and demonstration should TIA
  require such and the bidder shall be notified thereof no later than 4 (four) days before
  the actual presentation date.



### 7. EVALUATION CRITERIA

The proposals will be evaluated in terms of the Preferential Procurement Policy Framework Act (Act 5 of 2000) and applicable regulations. The <u>80/20 point</u> systems will be applied during the evaluation.

## a) First Stage evaluation criteria

Submissions will be evaluated for functionality based on the criteria below:

Evaluation categories and criteria	Weight	Score
A. Experience of the consultants		
A.1 Experience in implementating the business case	0.2	5
The bidder must provide letters of endorsement from clients where he		
nad established an incubation desk		
5 = With a ministry of a foreign country		
4 = provincial departnent 3 = local		
2 = NGO 1 = Private Company		
A.2 Experience in Innovation Ecosystems under comparable	0.2	5
conditions.		
<ul> <li>Letter of endorsement from incubators with which the bidder</li> </ul>		
collaborated globally		
5 = 8 or more,		
4 = 6 3 = 5		
2 = 2		
1 = 1		



B Capacity of the project team to deliver in Silicon Valley  B.1 The bidder must provide a detailed list of contactable partners who provide him/her with VC support (a), market		
access support (b), coaching (c), and mentorship(d)	0.3	5
5 = Provision of a,b,c,&d 3 = Provision of 3 patner categories 1 = Provision of less than 3		
C. Proven experience in incubating start-ups in Silicon Valley		
The bidder must submit 5 written references detailing the high-level		
support provided to the start-ups, timeframe of the project and confirmation that the output was of the desired standard.		
(references should confirm the following: mentorship and coaching; capacity building; follow on funding; access to markets; access to networks)	0.30	5
<ul> <li>5 = references for all the above and more,</li> <li>4 = 4 references confirming each of the above,</li> <li>3 = 3 references confirming each the above,</li> <li>2 = 2 references confirming each of the above,</li> <li>1 = 1 reference confirming any of the above,</li> </ul>		
0 = no reference or references not confirming the above.		
Total weighted score/Maximum possible score	1.0	
Minimum qualifying score (A+B+C) (expressed as percentage)		70%

## b) Second Stage Evaluation in Terms of 80/20

Bidders who met the 70% threshold will be evaluated further based on 80/20 preferential point system as below:

Evaluation Categories Poi		Points
1.	Bid Price	80
2.	Points awarded for B-BBEE Status Level	20
Total points		100



### 8. PRICING OF THE PROJECT

Pricing for the project must be submitted in a separate envelope clearly marked

The bidder must submit the pricing including costs for travel and accommodation

- 1. Disclosure of the cost of developing the Business Case including the implementation plan and funding model [budgeted for]
- 2. Disclosure of the cost of implementing the plan [subject to approval of 1 above and availability of budget]

### **0 ENQUIRIES AND SUBMISSION**

Proposals should be deposited in the the tender box at TIA head Office at;

83 Lois Avenue, Menlyn, Pretoria, Gauteng Province, South Africa.

Contact Person: Mandisa Pitso (mandisa.pitso@tia.org.za)



## **INVITATION TO BID**

YOU A	ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (NAME OF DEPARTMENT/PUBLIC Y)
	BID NUMBER: CLOSING DATE:
	CLOSING TIME:
	DESCRIPTION:
	The successful bidder will be required to fill in and sign a written Contract Form (SBD 7).
	DEPOSITED IN THE BID BOX SITUATED AT (STREET ADDRESS)
	Bidders should ensure that bids are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.
	The bid box is generally open Between 08:00 and 17:00 (Monday to Friday)
	ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS – (NOT TO BE RE-TYPED)



THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT

# THE FOLLOWING PARTICULARS MUST BE FURNISHED (FAILURE TO DO SO MAY RESULT IN YOUR BID BEING DISQUALIFIED)

NAME OF BIDDER:
POSTAL ADDRESS:
STREET ADDRESS:
TELEPHONE NUMBER:
CELLPHONE NUMBER:
FACSIMILE NUMBER:
E-MAIL ADDRESS:
VAT REGISTRATION NUMBER:
HAS AN ORIGINAL AND VALID TAX CLEARANCE CERTIFICATE BEEN SUBMITTED? (SBD 2) YES or NO
HAS A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE BEEN SUBMITTED? (SBD
6.1) YES or NO



# IF YES, WHO WAS THE CERTIFICATE ISSUED BY?

Department:
ANY ENQUIRIES REGARDING THE BIDDING PROCEDURE MAY BE DIRECTED TO:
TOTAL NUMBER OF ITEMS OFFERED
TOTAL BID PRICE
CAPACITY UNDER WHICH THIS BID IS SIGNED:
DATE:
SIGNATURE OF BIDDER:
[IF YES ENCLOSE PROOF]
IN SOUTH AFRICA FOR THE GOODS / SERVICES / WORKS OFFERED? YES or NO
ARE YOU THE ACCREDITED REPRESENTATIVE?
(A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE)
[TICK APPLICABLE BOX]
A REGISTERED AUDITOR
A VERIFICATION AGENCY ACCREDITED BY THE SOUTH AFRICAN ACCREDITATION SYSTEM (SANAS); OR
(CCA)



Contact Person:
Tel:
Fax:
E-mail address:
ANY ENQUIRIES REGARDING TECHNICAL INFORMATION MAY BE DIRECTED TO:
Contact Person:
Tel:
Fax:
E-mail address:



### **DECLARATION OF INTEREST**

- 1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her representative authorised declare his/her position in relation the evaluating/adjudicating authority where-
  - the bidder is employed by the state; and/or
  - the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
- 2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

2.1.	Full Name of bidder or his or her representative:	-
2.2	Identity Number:	
2.3	Position occupied in the Company (director, trustee, shareholder²):	_
2.4	Company Registration Number:	



2.5	Tax Ref	ax Reference Number:		
2.6	VAT Re	VAT Registration Number:		
2.6.1	identi	names of all directors / trustees / shareholders / members, their individual ty numbers, tax reference numbers and, if applicable, employee / persal ters must be indicated in paragraph 3 below.		
	¹"Stat	re" means –		
		any national or provincial department, national or provincial public or constitutional institution within the meaning of the Public Finance gement Act, 1999 (Act No. 1 of 1999);		
	(b)	any municipality or municipal entity;		
	(c)	provincial legislature;		
	(d)	national Assembly or the national Council of provinces; or		
	(e)	Parliament.		
	active	areholder" means a person who owns shares in the company and is ely involved in the management of the enterprise or business and isses control over the enterprise.		
2.6.2	•	ou or any person connected with the bidder YES / NO presently byed by the state?		
2.6.3	If so,	furnish the following particulars:		
	Name	e of person / director / trustee / shareholder/ member:		
		e of state institution at which you or the person connected to the bidder is byed:		
	Positi	on occupied in the state institution:		
	Δηνισ	other particulars:		



a	you are presently employed by the state, did you obtain YES / NO the ppropriate authority to undertake remunerative work outside employment in the public sector?
lf	yes, did you attach proof of such authority to the bid YES / NO document?
•	Note: Failure to submit proof of such authority, where applicable, may result the disqualification of the bid.
lf	no, furnish reasons for non-submission of such proof:
_	
/	id you or your spouse, or any of the company's directors / YES / NO trustees shareholders / members or their spouses conduct business with the state in the previous twelve months?
	so, furnish particulars:
re	o you, or any person connected with the bidder, have YES / NO any elationship (family, friend, other) with a person employed by the state and tho may be involved with the evaluation and or adjudication of this bid?
If	so, furnish particulars.
_	



2.2.7	Are you, or any person connected with the bidder, YES/NO aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid?
2.2.8	If so, furnish particulars
2.2.9	Do you or any of the directors / trustees / shareholders / members YES/NO of the company have any interest in any other related companies whether or not they are bidding for this contract?
2.2.10	If so, furnish particulars:
2.2.11	Full details of directors / trustees / members / shareholders.
2.2.12	Full Name Identity Number Personal Tax Reference Number State Employee Number / Persal Number
DECLA	RATION
	undersigned (name)certify that the information ed in paragraphs 2 and 3 above is correct.
•	t that the state may reject the bid or act against me in terms of paragraph 23 of eral conditions of contract should this declaration prove to be false.
Position	Name of bidder



Dated at \_\_\_\_\_on this \_\_\_\_



**SBD 6.1** 

# PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2017

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

### 1. **GENERAL CONDITIONS**

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2

- a) The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicable taxes included) and therefore the \_\_\_\_\_\_ preference point system shall be applicable; or
- b) Either the 80/20 or 90/10 preference point system will be applicable to this tender (delete whichever is not applicable for this tender).
- 1.3 Points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

POINTS



A G E N C Y	
PRICE	
B-BBEE STATUS LEVEL OF CONTRIBUTOR	
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

### 2. **DEFINITIONS**

- (a) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) "functionality" means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:
  - 1) B-BBEE Status level certificate issued by an authorized body or person;
  - A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice:
  - any other requirement prescribed in terms of the B-BBEE Act;
- (i) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the



# Broad-Based Black Economic Empowerment Act;

- (j) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- 3. POINTS AWARDED FOR PRICE
- 3.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80 \left( 1 - \frac{Pt - P\min}{P\min} \right) \qquad \text{or} \qquad Ps = 90 \left( 1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (90/10 system)	Number of points (80/20 system)
1	10	20
2	9	18
3	6	14
4	5	12
5	4	8
6	3	6
7	2	4
8	1	2
Non-compliant contributor	0	0



5.	BID DECLARATION
5.1	Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:
6.	B-BBEE STATUS LEVEL OF CONTRIBUTOR CLAIMED IN TERMS OF PARAGRAPHS 1.4 AND 4.1
6.1	B-BBEE Status Level of Contributor: . =(maximum of 10 or 20 points)
	(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.
7.	SUB-CONTRACTING
7.1	Will any portion of the contract be sub-contracted?
	(Tick applicable box)
744	YES NO
7.1.1	If yes, indicate:  i) What percentage of the contract will be
	i) What percentage of the contract will be subcontracted%
	ii) The name of the sub-contractor
	iv) Whether the sub-contractor is an EME or QSE (Tick applicable box)
	v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations,2017:



Designated Group: An EME or QSE which is at last 51% owned by:	EME	QSE
	٧	٧
Black people		
Black people who are youth		
Black people who are women		
Black people with disabilities		
Black people living in rural or underdeveloped areas or townships		
Cooperative owned by black people		
Black people who are military veterans		
OR		
Any EME		
Any QSE		

8.	DECL	ARATION WITH REGARD TO COMPANY/FIRM
8.1	Nar	ne of company firm
8.2	VA	Γ registration number
8.3	Cor	mpany registration number
8.4	TYF	PE OF COMPANY/ FIRM
		Partnership/Joint Venture / Consortium
		One person business/sole propriety
		Close corporation
		Company
		(Pty) Limited
	[Tic	CK APPLICABLE BOX]
8.5	DE	SCRIBE PRINCIPAL BUSINESS ACTIV <mark>ITIES</mark>



СО	MPANY CLASSIFICATION
	Manufacturer
	Supplier
	Professional service provider
	Other service providers, e.g. transporter, etc.
[ <i>T</i> /C	CK APPLICABLE BOX]
cor lev	e, the undersigned, who is / are duly authorised to do so on behalf mpany/firm, certify that the points claimed, based on the B-BBE sel of contributor indicated in paragraphs 1.4 and 6.1 of the fore tificate, qualifies the company/ firm for the preference(s) shown and
cor leve cer ack	mpany/firm, certify that the points claimed, based on the B-BBE sel of contributor indicated in paragraphs 1.4 and 6.1 of the fore tificate, qualifies the company/ firm for the preference(s) shown and knowledge that:
cor leve cer ack i)	mpany/firm, certify that the points claimed, based on the B-BBE sel of contributor indicated in paragraphs 1.4 and 6.1 of the fore tificate, qualifies the company/ firm for the preference(s) shown and knowledge that:  The information furnished is true and correct;
cor leve cer ack i)	mpany/firm, certify that the points claimed, based on the B-BBE sel of contributor indicated in paragraphs 1.4 and 6.1 of the fore tificate, qualifies the company/ firm for the preference(s) shown and knowledge that:
cor leve cer ack i) ii)	mpany/firm, certify that the points claimed, based on the B-BBE sel of contributor indicated in paragraphs 1.4 and 6.1 of the fore tificate, qualifies the company/ firm for the preference(s) shown and knowledge that:  The information furnished is true and correct;  The preference points claimed are in accordance with the General section.
cor leve cer ack i) iii)	mpany/firm, certify that the points claimed, based on the B-BBE sel of contributor indicated in paragraphs 1.4 and 6.1 of the fore tificate, qualifies the company/ firm for the preference(s) shown and knowledge that:  The information furnished is true and correct;  The preference points claimed are in accordance with the Go Conditions as indicated in paragraph 1 of this form;  In the event of a contract being awarded as a result of points claim shown in paragraphs 1.4 and 6.1, the contractor may be requir furnish documentary proof to the satisfaction of the purchaser the
cor leve cer ack i) iii)	el of contributor indicated in paragraphs 1.4 and 6.1 of the fore tificate, qualifies the company/ firm for the preference(s) shown and knowledge that:  The information furnished is true and correct;  The preference points claimed are in accordance with the Go Conditions as indicated in paragraph 1 of this form;  In the event of a contract being awarded as a result of points claims shown in paragraphs 1.4 and 6.1, the contractor may be require furnish documentary proof to the satisfaction of the purchaser the claims are correct;  If the B-BBEE status level of contributor has been claimed or obtain a fraudulent basis or any of the conditions of contract have not

cancel the contract and claim any damages which it has suffered as a result of having to make less favourable

arrangements due to such cancellation;



- (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution.

	-			
WITNESSES				
		SIGNATURE(S) OF BIDDERS(S)		
1		DATE:		
2		ADDRESS		
<b>2</b>				



### 2 DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1 This Standard Bidding Document must form part of all bids invited.
- It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- The bid of any bidder may be disregarded if that bidder, or any of its directors have
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
- In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.



Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National	Yes	No
	Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?		
	(Companies or persons who are listed on this		
	Database were informed in writing of this restriction by		
	the Accounting Officer/Authority of the institution that		
	imposed the restriction after the audi alteram partem		
	rule was applied).		
	The Database of Restricted Suppliers now resides on the		
	National Treasury's website (www.treasury.gov.za) and		
	can be accessed by clicking on its link at the bottom of the		
	home page.		
4.1.1	If so, furnish particulars:		



	A G E N C Y		1
4.2	Is the bidder or any of its directors listed on the Register for	Yes	No
	Tender Defaulters in terms of section 29 of the Prevention		
	and Combating of Corrupt Activities Act (No 12 of 2004)?		
	The Register for Tender Defaulters can be accessed on		
	the National Treasury's website ( <u>www.treasury.gov.za</u> )		
	by clicking on its link at the bottom of the home page.		
4 2 4	If an furnish particulars		
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court	Yes	No
	of law (including a court outside of the Republic of South		
	Africa) for fraud or corruption during the past five years?		
	, , , , , , , , , , , , , , , , , , , ,		
4.3.1	If so, furnish particulars:		



	A G E N	C Y		
4.4	Was any contract between the bid	dder and any organ of	Yes	No
	state terminated during the past five	•		
	failure to perform on or comply with	the contract?		
4.4.1	If so, furnish particulars:			
SBD 8				
CERTIF	FICATION			
I, THE I	UNDERSIGNED (FULL NAME)			
	FY THAT THE INFORMATION FURNIS	SHED ON THIS DECLAR	ATION FO	RM IS
	EPT THAT, IN ADDITION TO CANCI BE TAKEN AGAINST ME SHOULD		•	
Sig	nature	Date		
Pos	sition	Name of Bidder	7	



### **CERTIFICATE OF INDEPENDENT BID DETERMINATION**

- 1 This Standard Bidding Document (SBD) must form part of all bids<sup>1</sup> invited.
- Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe* se prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
- a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
- b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- 4 This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- 5 In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:
- <sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.
- <sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.



### CERTIFICATE OF INDEPENDENT BID DETERMINATION

i, the undersigned, in submitting the accompanying	DIG.
(Bid Number and Description)	
in response to the invitation for the bid made by:	
(Name of Institution)	
do hereby make the following statements that I crespect:	certify to be true and complete in every
I, certify on behalf of(Name of Bidder)	that:

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder:
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
- (a) has been requested to submit a bid in response to this bid invitation;
- (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
- (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder



- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation)
  - (c) methods, factors or formulas used to calculate prices;
  - (d)the intention or decision to submit or not to submit, a bid;
  - (e)the submission of a bid which does not meet the specifications and conditions of the bid; or bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- <sup>3</sup> Joint venture or Consortium means an association of persons for combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

SBD 9

10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the



Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Signature	Date	
Position	Name of Bidder	